

Dr. Bryan Adams and Dr. Sonia Ranganath

To Whom It May Concern:

I am writing to express my strong recommendation of Lexi Crivon as a real estate agent. Ms. Crivon acted as a buyer's agent during the search for and eventual purchase of my condominium from February to April of 2007. My wife and I were first-time home buyers, however, Sonia's mother is a real estate agent, and Ms. Crivon was our second buyer's agent.

Our home-buying process had been unsatisfying and frustrating until we were referred to Lexi; however, she provided the service and guidance that resulted in our becoming happy homeowners. Lexi always demonstrated the fundamentals of good business; she is professional and helpful, always early for appointments, consistently responds to email and phone calls within minutes. She has an easy rapport with everyone she deals with, from other agents to inspectors to sellers, and she was always clear in her communications with us about what to expect during the home-buying process. Despite being very busy, Lexi always made us feel like we always felt like we were her most important clients. The properties we viewed matched the preferences we'd given her, and she would provide honest feedback about the strengths and weaknesses of a given property. We always felt that she was an advocate for our best interests, not just a sale.

During one particularly difficult element of the buying process, Lexi demonstrated her commitment to her clients. Our mortgage broker fell ill during our home-buying process, leaving us struggling to assemble our financial documents in time to finalize our mortgage application. After a string of unreturned phone calls to our broker, we finally contacted Lexi with our problem. She assured us that she would help solve the situation, and we had a new, temporary broker the next day. This kind of quick, effective response is typical of Lexi's work. We went on to finalize our application and ultimately completed the home purchase without further problems.

On the basis of my experience, I would recommend Lexi without hesitation to anyone looking to purchase property. Please feel free to contact me with any further questions at the email address or phone number above.

Regards,



Bryan Adams